Financial Statements March 31, 2023



To the Board of The Terry Fox Foundation:

#### **Qualified Opinion**

We have audited the financial statements of The Terry Fox Foundation (the "Foundation"), which comprise the statement of financial position as at March 31, 2023, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at March 31, 2023, and its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

#### **Basis for Qualified Opinion**

In common with many not-for-profit organizations, the Foundation derives revenue from cash donations the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of this revenue was limited to the amounts recorded in the records of the Foundation. Therefore, we were not able to determine whether any adjustments might be necessary to annual giving revenue, excess of revenue over expenses/distributions and cash provided by (used in) operating activities for the year ended March 31, 2023, current assets as at March 31, 2023 and net assets as at the beginning and the end of the year ended March 31, 2023. Our audit opinion on the financial statements for the year ended March 31, 2022 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under Statements section of our report. We are independent of the Foundation in accordance with the ethical requirements that are those standards are further described in the Auditor's Responsibilities for the Audit of the Financial relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.



#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
  error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
  sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion,
  forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
  are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness
  of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Vancouver, British Columbia

August 10, 2023

MNP LLP
Chartered Professional Accountants



Statement of Financial Position As at March 31, 2023

	2023 \$	2022
Assets	₩	₩
Current assets Cash and cash equivalents (note 3) International funds held on behalf of the Foundation Short-term investments (note 4) Merchandise inventory (note 5) Accounts receivable and other assets (note 6 and 8)	9,461,610 1,352,354 31,336,556 805,621 595,991	10,830,078 1,439,496 23,697,033 653,975 732,480
	43,552,132	37,353,062
Long-term investments (note 4)	40,000,000	40,000,000
Capital and intangible assets (note 7)	89,030	138,371
	83,641,162	77,491,433
Liabilities		
Current liabilities Accounts payable and accrued liabilities (note 8)	1,439,407	571,863
Liability for post-retirement benefits (note 10)	53,996	62,979
Deferred revenue (note 11)	973,222	199,069
	2,466,625	833,911
Net Assets Invested in capital assets Internally restricted (note 12) Unrestricted	89,030 40,000,000 41,085,507 81,174,537	138,371 40,000,000 36,519,151 76,657,522
	83,641,162	77,491,433

Commitments (notes 13 and 14)

**Approved by the Board of Directors** 

Director

Director

**Statement of Operations** 

For the year ended March 31, 2023

	2023 \$	2022 \$
Revenue Annual giving Canada International Bequests and memorials Government student grants Royalties	27,697,979 880,867 715,721 88,855 3,816	24,508,618 488,239 666,399 75,457 59,827
Total fundraising revenue	29,387,238	25,798,540
Investment (loss) income, net (note 4) Sale of merchandise	(257,080) 1,458,820	1,106,404 836,349
	30,588,978	27,741,293
Expenses Fundraising (notes 9 and 16) Administration (note 16)	4,283,425 3,973,233	4,419,640 3,998,741
Total operating expenses	8,256,658	8,418,381
Cost of merchandise sold (note 5)	842,548	561,759
	9,099,206	8,980,140
Excess of revenue over expenses before distribution of funds	21,489,772	18,761,153
Distribution of funds and other charitable activities The Terry Fox Research Institute (note 8) International cancer research organizations Other distributions	15,756,334 976,423 240,000 16,972,757	16,169,487 398,756 - 16,568,243
Excess of revenue over expenses/distributions	4,517,015	2,192,910

Statement of Changes in Net Assets

For the year ended March 31, 2023

	Invested in capital assets \$	Internally restricted \$	Unrestricted \$	Total \$
Balance - March 31, 2022	138,371	40,000,000	36,519,151	76,657,522
Excess (deficiency) of revenue over expenses/distributions Investment in capital assets	(92,372) 43,031	-	4,609,387 (43,031)	4,517,015 -
Balance - March 31, 2023	89,030	40,000,000	41,085,507	81,174,537
	Invested in capital assets \$	Internally restricted \$	Unrestricted \$	Total \$
Balance – March 31, 2021	capital assets		Unrestricted \$ 34,235,459	
Balance – March 31, 2021  Excess (deficiency) of revenue over expenses/distributions Investment in capital assets	capital assets \$	restricted \$	\$	\$

Statement of Cash Flows
For the year ended March 31, 2023

	2023 \$	2022 \$
Cash provided by (used in)		
Operating activities Excess of revenue over expenses/distributions Items not affecting cash	4,517,015	2,192,910
Capital assets – amortization and write-offs Investment income reinvested Change in unrealized loss on investments Change in liability for post-retirement benefits	92,372 (1,784,471) 2,144,948 (8,983)	98,183 (3,737,856) 2,324,793 (9,336)
	4,960,881	868,694
Changes in non-cash operating working capital International funds held on behalf of the Foundation Merchandise inventory Accounts receivable and other assets Accounts payable and accrued liabilities Deferred revenue	87,142 (151,646) 136,489 867,544 774,153	(11,325) (419,494) (43,323) (746,069) 33,604
	6,674,563	(317,913)
Investing activities Net sale of investments Purchase of investments Additions to capital assets	(8,000,000) (43,031)	1,000,000 - (7,401)
	(8,043,031)	992,599
Increase (decrease) in cash and cash equivalents	(1,368,468)	674,686
Cash and cash equivalents – Beginning of year	10,830,078	10,155,392
Cash and cash equivalents – End of year	9,461,610	10,830,078

Notes to Financial Statements March 31, 2023

#### 1 General

The Terry Fox Foundation (the Foundation) was established in 1988 to maintain the vision and principles of Terry Fox while raising money for innovative cancer research. In recent years' the Foundation has approved annual Terry Fox runs in many countries around the world and provides funding for cancer research in those countries.

The Foundation is a registered charitable organization under the Income Tax Act and, accordingly, is exempt from income taxes.

The Foundation was established as a Trust on May 26, 1988. On March 12, 1993, the Trustees of the Trust caused the incorporation of an entity known as The Terry Fox Foundation under the laws of Canada. On March 31, 1994, the Trustees transferred all assets and operations of the Trust to the new corporation and the corporation assumed the liabilities of the Trust.

The Terry Fox Research Institute (TFRI) oversees the Foundation's cancer research programs and works with various other organizations that specialize in managing cancer research projects. TFRI has a separate board and is not considered a controlled entity and, accordingly, is not consolidated in these financial statements.

# 2 Significant accounting policies

These financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations in Part III of the Chartered Professional Accountants of Canada (CPA Canada) Handbook – Accounting. The Foundation's significant accounting policies are as follows.

#### Revenue recognition

The Foundation follows the deferral method of accounting for contributions. Restricted contributions are deferred and recognized as revenue in the period in which the related expenses are incurred or the restrictions are met. Unrestricted contributions are recognized as revenue in the current period, if the amount to be received can be reasonably estimated and collection is reasonably assured.

Revenue from donations, royalties, planned giving and in memoriam gifts received in Canada are recorded in the year received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured.

Revenue from the sale of merchandise is recognized when the good is sold, the amount to be received can be estimated and collection is reasonably assured.

Revenue from donations received outside of Canada and used for cancer research in those countries has been combined in these financial statements. The Foundation approves these international activities. Investment income comprises interest and dividends earned on investments. Fair value changes in investments are recognized separately and comprise realized and unrealized gains and losses on investments.

Notes to Financial Statements March 31, 2023

Interest income on short-term and long-term investments is recorded on an accrual basis.

Government grants are recorded as revenue in the fiscal year that the grants are designated to support and when collection is reasonably assured.

#### Government assistance

The Foundation recognizes government assistance where there is a reasonable assurance that the Foundation has met the requirements of the assistance program, and that it will be received. The Foundation recognizes government assistance as a reduction to the related expense that the assistance is intended to offset.

## Cash and cash equivalents

Cash consists of short-term, highly liquid investments that are subject to insignificant changes in fair value, including cash on hand and deposits with financial institutions that can be withdrawn without prior notice. Cash is carried at cost, which approximates its fair value due to its short-term nature.

#### International funds held on behalf of the Foundation

The mission and vision of Terry Fox transcends beyond Canadian borders as many nations hold events to raise funds in Terry's name to support and promote cancer research in their countries. The Foundation and TFRI collaborate with local charitable organizations and research institutions to identify cancer research projects and programs for funding. International funds held on behalf of the Foundation represent amounts fundraised internationally and are held on behalf of the Foundation by various international organizations and financial institutions.

#### **Distribution of funds**

Research distributions to TFRI support cancer research including translational and discovery projects, research centres and training and the operating costs of managing those research programs. The Foundation recognizes a research distribution expense to TFRI when the transfer of funds has been approved for payment.

The Foundation recognizes international research distribution expenses when an approved research recipient has complied with the conditions of the grant or charitable activities and the Foundation has authorized the release of funds to the grant recipient.

Notes to Financial Statements March 31, 2023

#### **Financial instruments**

Financial instruments are recorded at fair value on initial recognition and subsequently at cost or amortized cost, unless management has elected to carry the instruments at fair value. The Foundation has elected to carry its investments at fair value, as there are readily available market prices.

Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred. All other financial instruments are adjusted by transaction costs incurred on acquisition and financing costs, which are amortized using the straight-line method.

#### Investments

Short-term investments include any term deposits, guaranteed investment certificates, treasury bills, bankers' acceptances, income funds, bonds or equities, with a term to maturity more than 90 days and less than one year. Short-term investments are measured at fair value with subsequent changes to fair value recognized as income in the year.

Long-term investments include any term deposits, guaranteed investment certificates, treasury bills, bankers' acceptances, income funds, bonds or equities, with a term to maturity of more than one year or that are related to internally restricted capital where the board intends to hold them for the long term. Long-term investments are measured at fair value with subsequent changes in fair value recognized as income in the year.

## Inventory

Inventory is valued at the lower of cost and net realizable value. Cost is determined by the weighted average method. Net realizable value is the estimated selling price in the ordinary course of business, less estimated cost of completion and selling costs.

### Capital and intangible assets

Capital and intangible assets are stated at cost, less accumulated amortization. Donated equipment is recorded at fair market value when received. Amortization is provided using the straight-line method and following annual rates:

Furniture and equipment 5 years
Computer equipment 3 years
Leasehold improvements 5 years
Software customization 5 years

#### Donated goods and services

Donated goods and services are recorded at fair value if they would have otherwise been purchased and if fair value can be determined.

Notes to Financial Statements March 31, 2023

### **Employee future benefit plans**

The Foundation participates in a registered pension plan as an Affiliated Organization of the Registered Pension Plan for the Employees of the Canadian Cancer Society and Affiliated Organizations. In the past the plan offered both a defined contribution plan and a defined benefit plan.

As of January 1, 2016, the defined benefit provision of the pension plan was closed and no further defined benefit current service contributions were added, only grandfathering existing staff. All new and active members are under the defined contribution provision of the pension plan.

The defined benefit plan provides pensions based on length of service and final average earnings. Retired employees in the plan are eligible for certain post-retirement benefits. The benefits include medical services, life insurance, and extended health care benefits. The cost of these benefits is actuarially determined using the projected benefit method prorated on service and management's best estimate of salary escalation, retirement ages of employees and expected health care costs.

The Foundation's contributions to the defined benefit pension plan and defined contribution plan are expensed when paid. Defined pension benefits and assets are estimated for all members of the plan. The liabilities for the defined benefit plan are unfunded and are not segregated by the entity and therefore no plan assets are reported.

#### Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated to Canadian dollars at the prevailing rates of exchange at the statement of financial position date. Revenue and expenses are translated to Canadian dollars at the exchange rates prevailing on the transaction date. Realized and unrealized exchange gains and losses are included in expenses.

#### Use of estimates

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations, which require management estimates and assumptions that affect the reported amount of assets and liabilities at the date of the financial statements and reported amounts of revenue and expenses during the reporting period. Significant areas requiring management estimates include accrued liabilities and accrued payroll-related liabilities. Actual results could differ from those estimates.

#### 3 Cash and cash equivalents

At year-end, total cash and cash equivalents of \$9,461,610 (2022 – \$10,830,078) were held primarily to fund operations and anticipated disbursements to TFRI.

Notes to Financial Statements March 31, 2023

## 4 Investments

	2023 \$	2022 \$
Term deposits and GICs Fixed income fund Canadian equities fund Foreign equities fund Global infrastructure Global real estate	8,543,834 35,686,238 5,329,481 19,148,384 1,358,202 1,270,417	531,622 36,185,199 5,417,891 18,850,948 1,361,208 1,350,165
Total investments	71,336,556	63,697,033
Short-term investments	31,336,556	23,697,033
Long-term investments	40,000,000	40,000,000
Investment income and gains comprise of the following:		
	<b>2023</b> \$	2022 \$
Interest and dividends Change in unrealized gain (loss) on investments Realized gain (loss) on investments Less: investment management fees	2,206,858 (2,144,948) (5,686) (313,304)	2,972,770 (2,324,793) 798,341 (339,914)
	(257,080)	1,106,404

# 5 Merchandise inventory

The costs of inventories recognized as an expense and included in cost of merchandise sold amounted to \$731,433 (2022 - \$470,363).

## 6 Accounts receivable and other assets

	2023 \$	2022 \$
Sales tax receivable	139,963	209,242
Prepaid expenses	302,912	183,996
Accounts receivable and other assets	153,116	339,242
	595,991	732,480

Notes to Financial Statements March 31, 2023

## 7 Capital and intangible assets

-			2023	2022
	Cost \$	Accumulated amortization \$	Net \$	Net \$
Furniture and equipment Computer equipment	48,975 72,314	44,077 62,980	4,898 9,334	14,692 20,027
Leasehold improvements Software customization	74,294 306,735	49,240 256,991	25,054 49,744	18,832 84,820
	502,318	413,288	89,030	138,371

Amortization for the year amounted to \$92,372 (2022 – \$98,183) and is included in administration expenses.

## 8 Related party transactions and balances

During the year, the Foundation distributed funds of \$15,756,334 (2022 – \$16,169,487) to TFRI, which included restricted funding of \$731,334 (2022 - \$500,000) towards future expenses under the Marathon of Hope Cancer Center network and Digital Health and Discovery Platform projects. TFRI then distributed \$12,812,510 (2022 – \$14,176,910) of the total funds received to various institutes for cancer research.

Included in accounts payable and accrued liabilities is a balance of \$218,122 owing to TFRI relating to the transactions noted above (2022 - included in accounts receivable and other assets was a balance of \$308,876 receivable from TFRI).

Information on the distribution is provided in the audited financial statements of TFRI. The total amount of funding provided to TFRI since its inception in 2007 has been \$238,169,981 (unaudited).

TFRI is a not-for-profit organization incorporated by letters patent to promote, advance and fund scientific research into the diagnosis, treatment and prevention of cancer.

These transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

## 9 Fundraising

Included in fundraising expenses is \$2,641,710 (2022 – \$2,529,148) paid as remuneration to employees whose principal duties involve fundraising.

Notes to Financial Statements March 31, 2023

## 10 Employee future benefit plans

The Foundation participates in a registered pension plan with a defined contribution component and a defined benefit component as disclosed in note 2.

### **Defined contribution component**

The Foundation made employer contributions to the pension plan in the amount of \$168,635 (2022 – \$145,670).

#### **Defined benefit component**

Defined benefit obligations are measured using actuarial valuations prepared for accounting purposes, based on the projected benefit method prorated on service (which incorporates estimates of future salary levels, other cost escalation, retirement ages of employees and other actuarial assumptions). The measurement date of the plan assets and defined obligations is January 31. The Registered Pension Plan for the Employees of the Canadian Cancer Society and Affiliated Organizations had an unfunded liability for the defined benefit plan of \$19,599,000 as of January 31, 2023 (January 31, 2022 - \$23,047,000), the date of the last actuarial valuation. The unfunded liability is not allocated to individual employers such as the Foundation.

The Foundation has 8 employees or retirees eligible under this Plan and made contributions of \$64,175 (2022 – \$54,109).

#### Liability for post-retirement benefits

The Foundation participates in a defined benefit post retirement plan offered by the Canadian Cancer Society to certain employees of the Foundation. The liability as allocated to the Foundation was estimated at \$53,996 (2022 – \$62,979). The following assumptions were used:

	2023 %	<b>2022</b> %
Discount rate Annual health & dental cost trend	4.7 3.0 – 6.5	3.3 3.0 – 6.5

Notes to Financial Statements March 31, 2023

### 11 Deferred revenue

	2023 \$	2022 \$
Deferred contributions Other deferred revenue	16,667 956,555	199,069 -
	973,222	199,069

Deferred contributions represent unspent funds donated to the Foundation that are restricted for specific purposes or future periods operating expenses as well as funds for capital purposes.

Balance – End of year \$	Amounts recognized as revenue \$	Contributions \$	Balance – Beginning of year \$
16,667	1,582,402	1,400,000	199,069

Included in other deferred revenue are \$937,184 (2022 - Nil) of pre-sold merchandise for the 2023 run season.

## 12 Internally restricted net assets

Internally restricted net assets consist of the Research Fund, representing funds received from the Province of BC and the Marathon of Hope Legacy Fund. The funds have been internally restricted by the Board of Directors for future use and are as follows:

	2023 \$	<b>2022</b> \$
Research Fund Marathon of Hope Legacy Fund	30,000,000 10,000,000	30,000,000 10,000,000
	40,000,000	40,000,000

Notes to Financial Statements March 31, 2023

### 13 Commitments

Future minimum rental commitments under operating leases on leased premises are as follows:

	\$
2024 2025 2026 2027 2028 2029	233,593 223,274 143,844 100,674 82,659 5,739
	789,783

In addition, a number of the lease commitments for premises and equipment are typically short-term and are subject to annual renewal.

#### 14 Distribution commitments

The Foundation's single mission is to raise funds for cancer research. As such, it seeks advice and management for its cancer research programs from other organizations.

TFRI was established in 2007 to focus on translational cancer research projects and the Foundation committed to provide TFRI funding for its research programs and operations. TFRI is also developing and managing training and new investigator programs on behalf of the Foundation. In October 2009, TFRI was given the responsibility of overseeing all of the Foundation's cancer research programs, working in collaboration with others who also specialize in managing cancer research projects.

Subject to available funds, the Foundation has committed to fund cancer research programs to TFRI over the next six years as follows:

	\$
2024	13,581,411
2025 2026	10,418,961 7,954,982
2027 2028	6,051,357 2,998,811
2029	1,249,230
	42,254,752

In addition, the Foundation committed to contribute \$1,352,354 to international cancer research programs as required.

Notes to Financial Statements March 31, 2023

## 15 Risk management

#### Interest rate risk

The Foundation's fixed income securities are subject to the risk that the values of the investments will fluctuate due to changes in market interest rates. The Foundation mitigates this risk with the advice from their investment advisors whom monitor changes in markets daily and recommend stabilization versus diversification strategies.

### Market risk and foreign currency risk

The Foundation's foreign equities are subject to the risk that values of the investments will fluctuate due to changes in foreign exchange rates. Returns on the Foundation's investments are subject to risk factors specific to general economic conditions. The market value presents the Foundation's exposure to market/credit risk. The Foundation mitigates this risk by investing in a portfolio that is diversified.

### Cyber Security Risk

As a result of a past external cyber attack with one of the Foundation's International partners, controls surrounding the transfer of funds internationally are subject to enhanced security checks to mitigate this risk in future.

## 16 Government assistance

In response to the negative economic impact of COVID-19, various government programs have been announced to provide financial relief to affected businesses. The Foundation determined that it qualified for the Canada Emergency Wage Subsidy (CEWS) under the COVID-19 Economic Response Plan in Canada, receiving Nil (2022 – \$332,242) for the year ending March 31, 2023.

## 17 Comparative figures

Certain comparative figures have been reclassified to conform to the current year's financial statement presentation.